



Small Business Update

District 10

May 15, 2015 – Statewide Small Business Council Meeting @Sacramento

Out for Bid

Currently District 10 has a construction allotment of \$731 million spread throughout 35 on-going projects.

District 10 has 10 major projects out for bid on the [Caltrans Office Engineer website](#) estimated at \$26.29 Million of construction work. Includes:

Amador County (2): Repair failed areas, Cold plane AC pavement, hot mix asphalt resurfacing, and place SAMI-R.

Bids Open 06/09/2015 Estimate: \$6,600,000 6% DBE Requirement 10-0Q2204

Bids Open 06/10/2015 Estimate: \$5,800,000 7% DBE Requirement 10-0W5904

Stanislaus County: Cold plane, repair failed areas, HMA resurfacing, and curb ramps .

Bids Open 06/03/2015 Estimate: \$3,260,000 7% DBE Requirement 10-0K1404

Calaveras County: Repair failed areas and rubberized HMA resurfacing.

Bids Open 06/11/2015 Estimate: \$4,400,000 11% DBE Requirement 10-0X3904

Look Ahead

In March, the California Transportation Commission (CTC) approved over \$23.7 Million of funding for a few notable District 10 projects, including:

Amador County: Repair pavement. \$13,450,000

San Joaquin County: Six on-ramps upgraded. \$1,500,000

Stanislaus County: Repair pavement. \$3,654,000

Calaveras County: Repair pavement. \$4,916,000

Merced County: Adding bicycle lanes. \$200,000

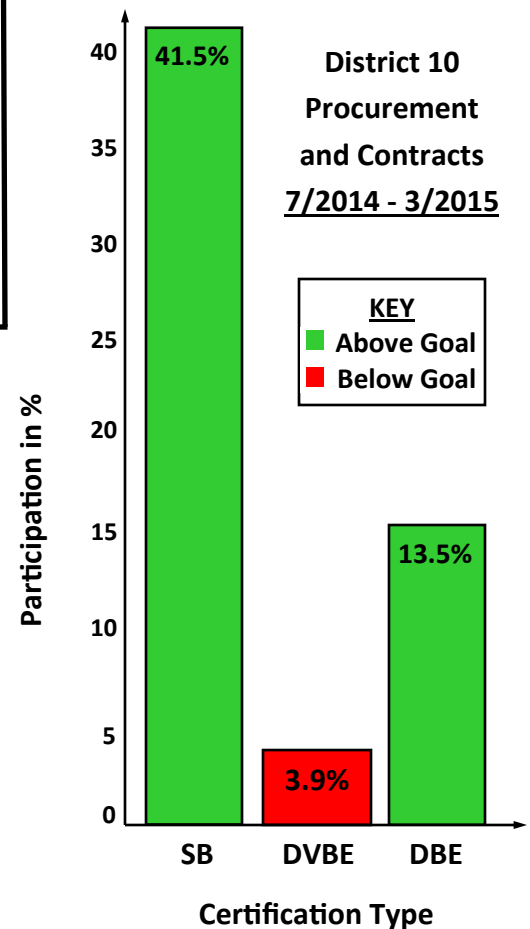
Procurement & Contracts

District 10 state-funded procurement and contract spending, (State FY) thru March 31, 2015, has reached an outstanding total Small Business (SB) participation of **41.5%**, and sub-goal total Disabled Veteran Business Enterprise (DVBE) participation of **3.9%** on \$18 Million of Awards.

District 10 federally-funded construction DBE commitments (State FY) thru March 31, 2015 is **13.5%** on 16 projects totaling \$82.6 Million.

Caltrans Business Goals

25%	Small Business (SB) State goal
5%	Disabled Veteran Business Enterprise (DVBE) State goal
12.5%	Disadvantaged Business Enterprise (DBE) Federal goal



MISSION: Provide a safe, sustainable, integrated and efficient transportation system to enhance California's economy and livability

VISION: A performance-driven, transparent and accountable organization that values its people, resources and partners, and meets new challenges through leadership, innovation and teamwork

GOALS: Safety and Health—Stewardship and Efficiency—Sustainability, Livability and Economy—System Performance—Organizational Excellence

VALUES: Integrity—Commitment—Teamwork—Innovation

The District 10 Office of Small Business has hosted and attended several DBE events and is currently planning additional collaborative outreach events targeting small, diverse, and veteran-owned businesses for the upcoming calendar year.

- Our focus is to use local certified firms on our construction and facilities projects and contracts in our rural counties.
- We are currently planning a "Certification Workshop" in Amador County in July.
- On April 1st, in Sonoma, we hosted a "Selling to the Government" Panel presentation with Federal, State, and local agencies and utilities. This was part of the "Growing your Business Expo".
- On April 22nd, in Modesto, we participated in Stanislaus County's Purchasing Power Expo. We presented on SB, DVBE, and DBE certifications.
- On April 24th, in Sacramento, we participated in the Veterans Business Outreach Center's (VBOC), 2015 VBOC Small Business Conference.
- For details on upcoming events please visit our district small business event website at: www.CaltransD10SmallBusiness.eventbrite.com

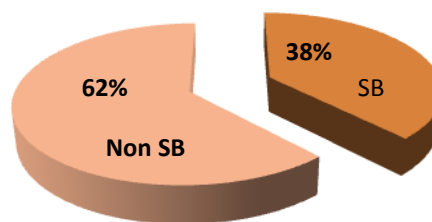


Outreach at
Purchasing Power Expo

9 Director's Orders (State Fiscal Year 14-15)
—Total \$2,526,000

- 7 Minor Contracts (Under \$281,000) - \$1,226,000
 - 6 SB firms awarded as Prime- Total \$961,000
 - 78.4% SB participation on Minor Contracts
- 2 Major Contracts - \$1,300,000
 - 0 SB firms awarded
- 38.0% SB participation on total Director's Orders

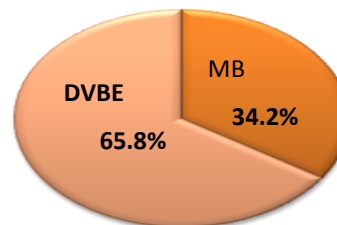
Participation in Director's Orders (7/2014—5/2015)



4 of 7 Minor B Maintenance Contracts Executed
—Total \$711,775

- 2 Awarded to DVBE Prime—Total \$468,420 (65.8%)
 - ◆ Includes Amador County (rural area)
DVBE firm contracted to do local project
- 2 Awarded to Microbusiness (MB) Prime—\$243,355 (34.2%)
- 3 other Minor B contracts to be executed in near future

Participation in Minor B's (7/2014—5/2015)



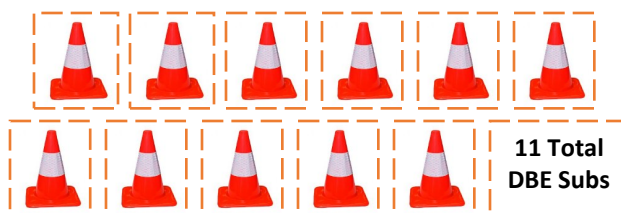
Facilities Spending and Emergency Contracts (April 2015)

- | | | |
|---|----------------|--------------------------------|
| • 1 Emergency Contract: 1 SB Utilization | Total \$38,656 | 100% SB participation |
| • 2 U-5 Contracts: 1 SB Utilization | Total \$5,900 | 84% SB participation |
| • 17 CalCard Purchases: 8 SB firms utilized | Total \$7,597 | 52% SB participation (\$3,980) |

2 Architect & Engineer Service Contracts (Caltrans Central Region federally-funded contracts for District 10 work)

- 3 year contract—Total \$23,130,000
—DBE participation \$4,163,400 (18%)
6 DBE subcontractors
- 5 year contract—Total \$4,213,708
—DBE participation \$716,330 (17%)
5 DBE subcontractors
- Combined Total \$27,343,708
—DBE participation \$4,879,730 (17.8%)
11 DBE subcontractors

DBE Participation in A&E Contracts (7/2015—5/2015)



Caltrans District 10 Office of Small Business:

<http://www.dot.ca.gov/dist10/pages/smbiz.html>

Steven R. Martinez, Small Business Liaison, (209) 948-7855
1976 E. Dr. Martin Luther King Jr. Blvd, Stockton, CA 95205

**BE WORK
ZONE ALERT**